



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

March 6, 2019

Susan Reynolds
Thoroughbred Aviation Maintenance Inc
1067 N. Main St. PMB 272
Nicholasville, KY 40356
Re: **RFQ # 1043676, Helicopter Maintenance Services**

Dear Ms. Reynolds:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 1043676 for Helicopter Maintenance Services. This letter hereby notifies you of Metro's intent to award to Thoroughbred Aviation Maintenance Inc, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Procurement Nondiscrimination Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jerval Watson, BAO Representative, at 615-862-5461 or at Jerval.Watson@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Matt Taylor by email at Matthew.Taylor@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane", is positioned above the printed name and title.

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Helicopter Maintenance Services; RFQ# 1043676			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Thoroughbred Aviation Maintenance Inc	\$567.49	\$0.00	28.00	0.00	28.00
Arista Aviation Services, LLC	\$857.74	\$0.00	18.53	0.00	18.53
Precision Aircraft Services	\$929.10	\$0.00	17.10	0.00	17.10

**RFQ# - 1043676 Helicopter Maintenance Services
Evaluation Team/Review Board Score Sheet**

Offeror	Thoroughbred Aviation Maintenance Inc	Arista Aviation Services, LLC	Precision Aircraft Services
Contract Acceptance (Yes/No)	Yes	Yes	Yes
Cost Criteria (35 Points)	28.00	18.53	17.10
Firm Qualifications (30 Points)	30.00	25.00	20.00
Personnel Experience (20 Points)	17.00	15.00	13.00
Scheduling Expectations (15 Points)	13.00	12.00	0.00
Total Evaluation Scores (maximum points 100)	88.00	70.53	50.10

Thoroughbred Aviation Maintenance Inc (88.00 Points)

Strengths

Provided documentation of firm's qualifications by providing FAA License, McDonnell Douglas (MD) Certificate, and Bell Helicopter Certificate. Provided AP and IA licenses of mechanics. Provided experience of performing helicopter maintenance.

Weaknesses

Lack of detail on working on turbine engines. Personnel experience lacks detail in addressing poor performance of work completed by mechanics.

Arista Aviation Services, LLC (70.53 Points)

Strengths

Provided documentation of firm's qualifications by providing FAA License. Provided AP and IA licenses of mechanics. Provided experience of performing helicopter maintenance.

Weaknesses

Lack of documentation for Bell and MD Helicopters. Estimated staff hours for service calls are high.

Precision Aircraft Services (50.10 Points)

Provided documentation of firm's qualifications by providing FAA License and MD certificate. Provided AP and IA licenses of mechanics. Provided experience of performing helicopter maintenance.

Weaknesses

Did not provide scheduling expectations evaluation criteria. Lack of detail on firm's procedure to address poor performance of work completed by mechanics. Limited staff of mechanics.

From: [Watson, Jerval \(Finance - Contract Compliance\)](#)
To: [Taylor, Matthew \(Finance - Purchasing\)](#)
Subject: RE: SBE/SDV Determination for RFQ# 1043676 Helicopter Maintenance Services - RFP
Date: Wednesday, December 5, 2018 11:47:21 AM
Attachments: [image001.png](#)
[image002.png](#)

Good Morning Matt -

I have reviewed the bid for the RFQ # 1043676 Helicopter Maintenance Services and I have confirmed that there is no SBE participation. Let me know if you have any additional questions.

Best,

Jerval Watson
Business Development Officer
Department of Finance
Office of Minority and Women Business Assistance (BAO)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(P)615-862-5461; (F)615-862-6175



From: Taylor, Matthew (Finance - Purchasing)
Sent: Monday, December 3, 2018 9:59 AM
To: Watson, Jerval (Finance - Contract Compliance)
Subject: SBE/SDV Determination for RFQ# 1043676 Helicopter Maintenance Services - RFP

Jerval,

It appears that no SBE/SDV business participation is applicable, will you confirm that no SBE/SDV business participation is applicable for RFQ# 1043676 Helicopter Maintenance Services?

Matt Taylor